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SOURCE Motoryzacja (Automotive News), "Autor" Cooperative, No 9, 1949.

THE WORK OF "MOTOZBYT" IN THE SIX-YEAR PLAN

The Sixth National Meeting of the "Motozbyt" Central Sales and Purchasing Office of the Automotive Industry, which took place in the middle of September, was primarily concerned with the problem of the Six-Year Plan and investments pertaining thereto.

"Motozbyt" is now in a period of intensive development. Current sales are triple last year's. This activity is to be accelerated during the Six-Year Plan to such an extent that in spite of the large number of automotive vehicles which must be retired from service during that period, the park of automotive vehicles will be 160 percent of the current park. Whereas at present 60 percent of the new equipment is of foreign origin, during 1955 81 percent of requirements will be covered domestically. "Motozbyt" will handle the distribution of both the imported and domestic automotive equipment. Exclusive of services, sales of "Motozbyt" during the Six-Year Plan will increase fivefold over sales for 1949.

"Motozbyt" is also responsible for the servicing of automotive vehicles. It has been decided that "Motozbyt" will build of Class I and II service stations, exclusively, for minor and standard repairs, while the Z.S.T [not identified] will handle major repairs. During the coming year, "Motozbyt" service stations will be able to complete standard repairs on 11,000 vehicles. This will enable Poland to increase exploitation of vehicles by 15 - 20 percent before they are laid up for major repairs.

Much investment is needed to implement the expansion planned in this department. During the Six-Year Plan, there will be four new sales branch offices, wholesale outlets will increase to 15, and retail outlets to 240. There will be 14 warehouses associated with the regional agencies. The number of collection centers will be reduced to three, Warsaw, Oswiecim, and Torun. These will be primarily concerned with the accumulation of transports of imported vehicles.

Storage area of warehouses during the Six-Year Plan will increase two and a half times, storage area of the collection centers sixfold. Two hundred new retail outlets will be equipped during the Six-Year Plan; 40 will already start operation this year.

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